

TRENDING TOPICS



Enhancing Supplier Relationship Management with an AI Co-Pilot

Supplier Relationship Management (SRM) is the backbone of an effective procurement strategy. It begins with the procurement team taking a strategic approach to supplier relationships.

[Read more ...](#)



Market Research Tools for the Procurement Team

Performing exhaustive and excellent market research is vital to a sound procurement process. Market research in procurement is the process of gathering and analysing information about suppliers, products, services and more.

[Read more ...](#)



Do You Have the Capability to Build Good Supplier Relationships?

The business world is the most complex, interwoven, ever-shifting community on our planet. No man is an island? The saying is truer for an organisation. We are, in essence, only as strong as our supply chains.

[Read more ...](#)

NEW LAUNCH

New look procurement skills assessments for local and global procurement teams.



Comprara has rolled out a new look and added new features to our world leading Skills Gap Analysis platform for those with commercial responsibilities across procurement, supply chain and contract management.

Whether you have a small local team or a global organisation with 1,000s of procurement people, Skills Gap Analysis will enable you to get to grips with the capability that exists within your organisation.



[LEARN MORE](#)

WATCH AND LEARN

Below are this month's featured courses from our Academy of Procurement.



Preparing the Negotiation



Handling Difficult Questions



Negotiation Training: Body Language

[Sign up to Comprara's Monthly Procurement Digest >](#)